



Dear Arnaud and William

Distinguished guests, ladies and gentlemen,

In a global economy that is increasingly integrated, no country is fully isolated from disturbances than another. On the social and political side, the yellow vests movement in France and the ongoing protests in Algeria are there to remind us that no country is immune to unrest and how it is important to secure trade and investments.

Despite the turbulent times, the MENA region has been going through for the last three decades, economic activities shall continue. We have to attend to all sorts of challenges from commodity and oil price fluctuations affecting producing countries, all the way to geopolitical uncertainty affecting political stability.

Being the Arab World leading Export Credit Insurance agency, DHAMAN opted to co-organize this traditional event with Miller, aiming to create an open platform for face-to-face dialogue, with an ultimate objective of building trust between “DHAMAN” and prospect interested parties. We need you to be comfortable with the products and the services we offer; and most importantly, of course, learn how to secure your business against Credit and Political Risks prevailing in the Arab region.

Rated “AA” by S&P for the twelfth consecutive year, DHAMAN is a multilateral credit and political risk insurer established in the region since 1974, and with competent, professional and experienced human resources, DHAMAN has the risk mitigation tools you need to help you move forward with your business in the Arab region to overcome uncertainties.

Distinguished guests, ladies and gentlemen,

I would like to seize this opportunity to thank you all for joining us today and to thank “MILLER” again for their continued cooperation and support in the organization of this workshop, and most importantly for being a highly professional interface between Dhaman and French exporters and lenders.

Thank you for your attention.