

المؤسسة العربية لضمان
الإستثمار وائتمان الصادرات
The Arab Investment & Export
Credit Guarantee Corporation



Activities & Services

*Providing Credit & Political risk insurance
solutions since 1974*

*Rated AA- stable outlook by S&P
"Dhaman" Your partner for success*

www.dhaman.org

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WHO WE ARE

The Arab Investment & Export Credit Guarantee Corporation "**Dhaman**" is a multilateral credit and political risk insurance provider. Launched in 1974 and headquartered in Kuwait, its membership comprises all Arab countries and four pan Arab financial institutions. **Dhaman** is rated AA- stable outlook by S&P.

OUR MEMBER COUNTRIES

Algeria, Bahrain, Djibouti, Egypt, Emirates, Iraq, Jordan, Kuwait, Lebanon, Libya, Mauritania, Morocco, Oman, Palestine, Qatar, Saudi Arabia, Somalia, Sudan, Syria, Tunisia, Yemen.

OUR MANDATE

To facilitate the flow of Foreign Direct Investment (FDIs) in Member Countries and to support Arab exports and imports by:

- Providing Credit and Political risk insurance for exporters, investors and financial institutions;
- Conducting research and studies aiming at improving the business environment and the investment climate in Member Countries.

MILESTONES

- 1974** Establishment of "**Dhaman**".
- 1975** starts providing political risk insurance cover for inter-Arab investments.
- 1986** starts providing cover for inter-Arab trade against credit and political risk.
- 2001** extends export credit insurance to cover export from Arab countries to the World.
- 2006** launches the Confirmed Documentary Credit Insurance Policy covering credit & political risk.
- 2008** obtains its first rating ever by S&P @ "AA- Stable outlook".
- 2009** Launches of "AMAN UNION" encompassing Arab and Islamic insurance agencies.
- 2009** enlarges the scope of its coverage to insure:
 - Political risk for existing investments.
 - Political risk for non-Arab investments in Arab countries.
 - Credit and political risk for foreign suppliers of commodities, equipment and strategic goods to Arab countries.

- 2010** launches the factoring insurance policy covering credit & political risk.
- 2011** starts providing cover against credit risks only for domestic sales.
- 2016** launches the non-honoring of sovereign financial obligations insurance policy.

OUR TEAM

Our team has an extensive experience in credit & political risk insurance, along with the advanced education skills, our team has a previous experience in the fields of risk management, finance & banking, financial analysis, trade & project finance and international law.

OUR VALUE PROPOSITION

- Over 45 years of operational experience in the Arab region and the international markets.
- Long lasting capital support from member countries.
- Preferred Creditor Status.
- Easy access to decision makers and information sources.
- AA- stable outlook S&P rating.
- Strong international network.
- Strong and permanent reinsurance support from the market.

THE RISKS WE COVER

Commercial Risks

- **Insolvency:** occurs when an obligor is declared bankrupt, when a receiver is appointed, or when a bankruptcy protection period is announced.
- **Protracted default:** occurs when an obligor fails to pay within a pre-defined period calculated from the due date or the extended due date of payment.

Political Risks

- **Confiscation, expropriation and nationalization,** outright or creeping expropriation: a series of acts that, over time, have an expropriatory effect.
- **War and civil disturbances,** including revolution, insurrection, coups d'état, sabotage and terrorism that have a primary intent of achieving a political objective.

- **Currency inconvertibility and transfer restrictions:** inability to convert local currency into foreign exchange within the import/host country, and inability to transfer funds out of the import/host country.
- **Breach of contract,** including arbitral or judicial award default.

OUR CUSTOMERS

We provide bespoke, comprehensive and cost-effective risk-mitigation products to exporters, Investors, banks and financial institutions, insurance and reinsurance companies.

OUR PRODUCTS

For exporters

- **Short Term Credit Insurance Policy** covering revolving receivables generated from pre-agreed foreign buyers. The cover may be extended to buyers in the local market (Domestic Credit Insurance).
- **Medium to Long Term Credit Insurance Policy** covering a single transaction with an agreed amortization schedule.

For investors

Dhaman's investment insurance scheme covers Arab and non-Arab direct or indirect investments in Arab countries against political risks. Initial cover period is 10 years, extendable to 15 years. Both new and existing investments are eligible. Investments and assets covered include:

- Total project ownership.
- Equity and investment portfolios (shares & bonds).
- Shareholder and non-shareholder loans granted to eligible investments.
- Equipment and other physical assets held overseas.

Cover is provided under the following contracts:

- **Contract of guarantee for equity investment.**
- **Contract of guarantee for shareholder / non-shareholder loans.**
- **Contract of guarantee for contractors' equipment.**

For banks and financial institutions

- **Documentary Credit Insurance Policy:** protects the L/C confirming bank against the default of the issuing bank.
- **Factoring Insurance Policy:** protects the bank or the factoring company against the loss resulting from an obligor's default.
- **Leasing Insurance Policy:** protects the lessor against the loss resulting from the lessee's default. Both operational and financial lease are eligible.
- **Buyer Credit Insurance Policy:** protects lending banks against the non-payment by the foreign borrower (importer or bank) of the credit amount disbursed to the exporter. Cover is available for short term as well as for medium to long-term transactions.
- **Non-Honoring of Sovereign Financial Obligations Insurance Policy:** intended to financial institutions that provide loans to sovereign and sub-sovereign entities for infrastructure projects and other developmentally sound investments in Arab countries.

REINSURANCE

Dhaman provides capacity to primary insurers through both facultative and quota share agreements.

CONTACT DETAILS

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لَمَوْسِ بْنِ مِائِيَةَ
نَظْمًا لِلسُّلَيْمَانِ
فِي أَسْبَابِ
الْصَّلَاةِ